

Message Text

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PAGE 01 JIDDA 05431 080804Z

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TO USDOC WASHDC

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UNCLAS JIDDA 5431

E.O. 11652: N/A

TAGS: BTRA, SA (DR. FAISAL M. ANANI)

SUBJECT: NEW SAUDI FIRM REPRESENTATIVE (DR. FAISAL M. ANNANI)

TO VISIT U.S. FOR BUSINESS CONTACTS

1. DR. FAISAL M. ANANI, RECENTLY A SENIOR OFFICIAL AT THE MINISTRY OF PLANNING, HAS FORMED HIS OWN FIRM, ANANI BUSINESS AND ECONOMIC CONSULTANTS, AND WISHES TO HAVE CONTACTS WITH COMPARABLE U.S. FIRMS DURING A FORTHCOMING PROLONGED VISIT TO THE U.S.

2. DR. ANANI WILL BE ARRIVING IN THE U.S. ON AUGUST 15, 1976, AND CAN BE REACHED BY INTERESTED FIRMS C/O MR. GILBERT HILL, RFD, AURORA RD., UNION SPRINGS, NEW YORK. HE IS INTERESTED IN JOINT COOPERATION WITH AMERICAN CONSULTING FIRMS SPECIALIZING IN GENERAL ECONOMIC STUDIES, USE OF MANPOWER, INDUSTRIAL STUDIES AND MANAGEMENT. HE IS PREPARED TO TRAVEL TO OTHER POINTS IN THE U.S. IF INQUIRIES WARRANT. HE IS NOT LOOKING FOR JOINT VENTURES AT PRESENT BUT WOULD LIKE TO COOPERATE WITH U.S. FIRMS IN THE CONSULTANCY FIELD BRINGING TO BEAR HIS EXPERTISE ON THE SAUDI DIMENSION OF ECONOMIC PROBLEMS.

3. DR. ANANI'S ADDRESS IN SAUDI ARABIA IS P.O. BOX 5983, RIYADH. CABLE ADDRESS: ANANICONSLT. HE WILL BE IN THE UNITED STATES, HOWEVER, UNTIL THE END OF SEPTEMBER 1976. DR. ANANI HAS HIS DOCTORATE FROM THE UNIVERSITY OF CONNECTICUT AT STORRS.

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NNN

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